

Adams Realtors Intown Market Survey

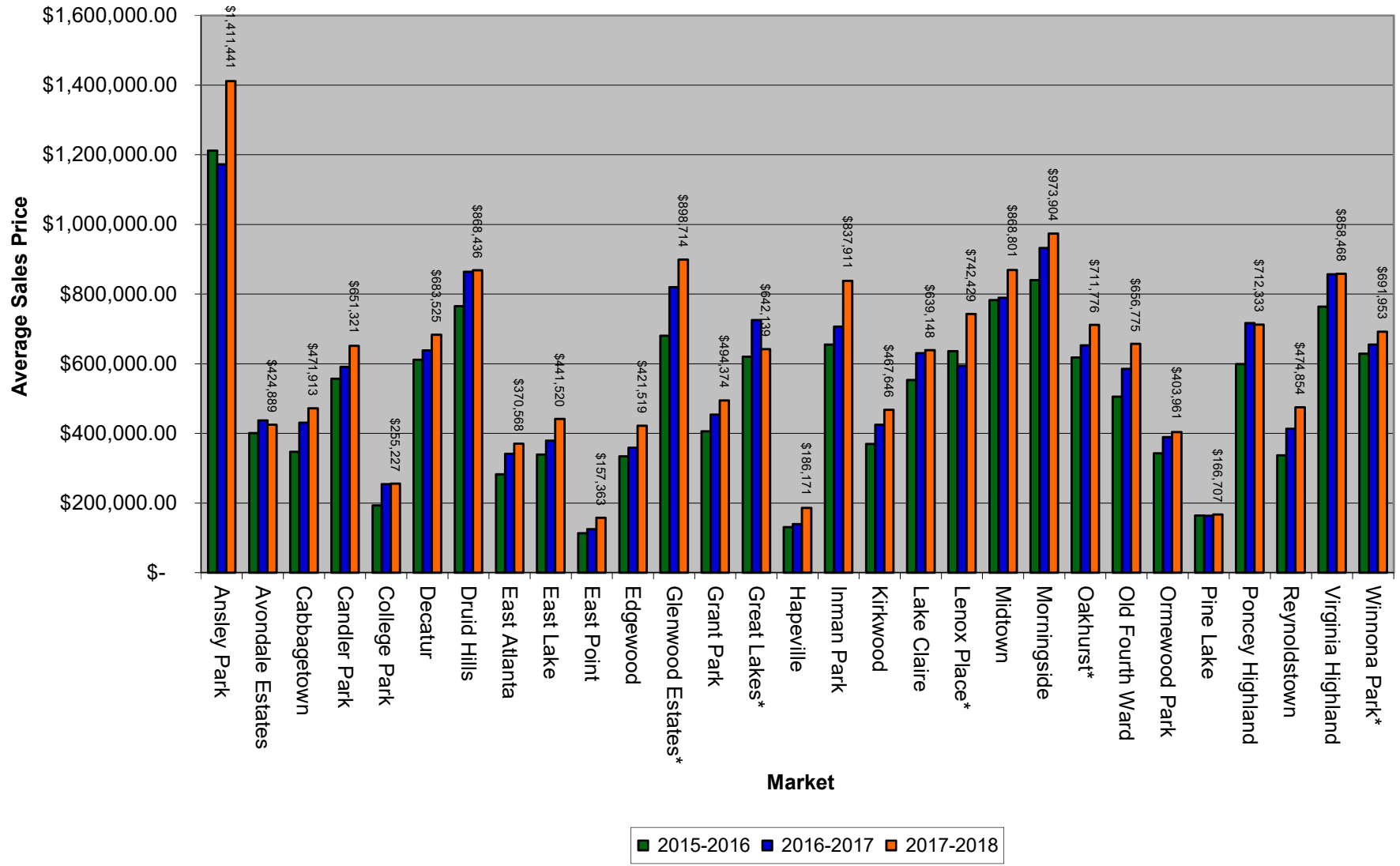
Single Family Residential Detached Sales

As of October 1, 2018

Market	Average Sales Price				Days on Market				# Units				Sales Volume							
	2015-2016	2016-2017	2017-2018	1 Yr Change	2 Yr Change	2015-2016	2016-2017	2017-2018	1 Yr Change	2 Yr Change	2015-2016	2016-2017	2017-2018	1 Yr Change	2 Yr Change					
Ansley Park	\$1,211,948	\$1,172,375	\$1,411,441	20%	16%	74	85	110	29%	49%	33	28	34	21%	3%	\$39,994,284	\$32,826,500	\$47,988,994	46%	20%
Avondale Estates	\$400,891	\$437,083	\$424,889	-3%	6%	54	45	35	-22%	-35%	89	106	90	-15%	1%	\$35,679,299	\$46,330,798	\$38,240,010	-17%	7%
Cabbagetown	\$346,927	\$430,879	\$471,913	10%	36%	11	7	13	86%	18%	22	23	17	28%	-23%	\$7,632,394	\$9,910,217	\$8,022,521	-19%	5%
Candler Park	\$556,594	\$590,943	\$651,321	10%	17%	38	21	30	43%	-21%	57	50	37	-26%	-35%	\$31,725,858	\$29,547,150	\$24,098,877	-18%	-24%
College Park	\$193,271	\$254,375	\$255,227	0%	32%	74	59	60	2%	-19%	84	101	100	-1%	19%	\$16,234,764	\$25,691,875	\$25,522,700	-1%	57%
Decatur	\$611,416	\$638,196	\$683,525	7%	12%	38	32	31	-3%	-18%	301	280	229	-18%	-24%	\$184,036,216	\$178,694,880	\$156,527,225	-12%	-15%
Druid Hills	\$764,983	\$863,870	\$868,436	1%	14%	70	50	44	-12%	-37%	73	102	102	0%	40%	\$55,843,759	\$88,114,740	\$88,580,472	1%	59%
East Atlanta	\$282,781	\$341,593	\$370,568	8%	31%	24	23	26	13%	8%	129	139	130	-6%	1%	\$36,478,749	\$47,481,427	\$48,173,840	1%	32%
East Lake	\$338,724	\$378,772	\$441,520	17%	30%	38	33	34	3%	-11%	53	78	72	-8%	36%	\$17,952,372	\$29,544,216	\$31,789,440	8%	77%
East Point	\$113,013	\$124,720	\$157,363	26%	39%	52	47	37	-21%	-29%	297	358	344	-4%	16%	\$33,564,861	\$44,649,760	\$54,132,872	21%	61%
Edgewood	\$333,942	\$358,528	\$421,519	18%	26%	29	32	26	-19%	-10%	70	68	68	0%	-3%	\$23,375,940	\$24,379,904	\$28,663,292	18%	23%
Glenwood Estates*	\$680,186	\$819,864	\$898,714	10%	32%	25	45	16	-64%	-36%	12	11	7	-36%	-42%	\$8,162,232	\$9,018,504	\$6,290,998	-30%	-23%
Grant Park	\$406,083	\$454,044	\$494,374	9%	22%	23	27	28	4%	22%	156	136	122	-10%	-22%	\$63,348,948	\$61,749,984	\$60,313,628	-2%	-5%
Great Lakes*	\$619,908	\$725,273	\$642,139	-11%	4%	42	32	41	28%	-2%	12	11	8	-27%	-33%	\$7,438,896	\$7,978,003	\$5,137,112	-36%	-31%
Hapeville	\$130,960	\$139,764	\$186,171	33%	42%	68	53	45	-15%	-34%	43	65	66	2%	53%	\$5,631,280	\$9,084,660	\$12,287,286	35%	118%
Inman Park	\$655,177	\$706,666	\$837,911	19%	28%	21	27	47	74%	124%	26	22	20	-9%	-23%	\$17,034,602	\$15,546,652	\$16,758,220	8%	-2%
Kirkwood	\$369,533	\$424,839	\$467,646	10%	27%	29	23	33	43%	14%	195	164	150	-9%	-23%	\$72,058,935	\$69,673,596	\$70,146,900	1%	-3%
Lake Claire	\$553,446	\$629,864	\$639,148	1%	15%	25	31	47	52%	88%	38	41	37	-10%	-3%	\$21,030,948	\$25,824,424	\$23,648,476	-8%	12%
Lenox Place*	\$635,911	\$594,004	\$742,429	25%	17%	35	28	39	39%	11%	12	15	14	-7%	17%	\$7,630,932	\$8,910,060	\$10,394,006	17%	36%
Midtown	\$782,674	\$789,195	\$868,801	10%	11%	39	32	36	13%	-8%	30	29	31	7%	3%	\$23,480,220	\$22,886,655	\$26,932,831	18%	15%
Morningside	\$840,349	\$932,103	\$973,904	4%	16%	48	54	57	6%	19%	140	160	143	-11%	2%	\$117,648,860	\$149,136,480	\$139,268,272	-7%	18%
Oakhurst*	\$617,940	\$653,050	\$711,776	9%	15%	30	33	26	-21%	-13%	77	76	62	-18%	-19%	\$47,581,380	\$49,631,800	\$44,130,112	-11%	-7%
Old Fourth Ward	\$505,286	\$585,398	\$656,775	12%	30%	45	43	37	-14%	-18%	42	47	37	-21%	-12%	\$21,222,012	\$27,513,706	\$24,300,675	-12%	15%
Ormewood Park	\$343,054	\$388,936	\$403,961	4%	18%	28	36	25	-31%	-11%	113	97	71	-27%	-37%	\$38,765,102	\$37,726,792	\$28,681,231	-24%	-26%
Pine Lake	\$163,739	\$163,622	\$166,707	2%	2%	48	44	40	-9%	-17%	29	25	27	8%	-7%	\$4,748,431	\$4,090,550	\$4,501,089	10%	-5%
Poncey Highland	\$598,765	\$716,240	\$712,333	-1%	19%	38	19	50	163%	32%	6	10	12	20%	100%	\$3,592,590	\$7,162,400	\$8,547,996	19%	138%
Reynoldstown	\$337,235	\$412,811	\$474,854	15%	41%	28	22	27	23%	-4%	37	46	39	-15%	5%	\$12,477,695	\$18,989,306	\$18,519,306	-2%	48%
Virginia Highland	\$764,111	\$856,636	\$858,468	0%	12%	40	30	45	50%	13%	73	73	73	0%	0%	\$55,780,103	\$62,534,428	\$62,668,164	0%	12%
Winnona Park*	\$628,438	\$655,147	\$691,953	6%	10%	42	39	25	-36%	-40%	45	43	38	-12%	-16%	\$28,279,710	\$28,171,321	\$26,294,214	-7%	-7%
Totals	\$582,040	\$640,214	\$ 511,124	-20%	-12%	43	39	44	11%	2%	2,136	2,248	2,051	-9%	-4%	\$939,338,222	\$1,069,091,100	\$1,048,314,317	-2%	12%

* These Markets are Submarkets of the City of Decatur and their numbers are NOT included in the Totals.

Average Sales Price



Units Sold

