

Adams Realtors Intown Market Survey

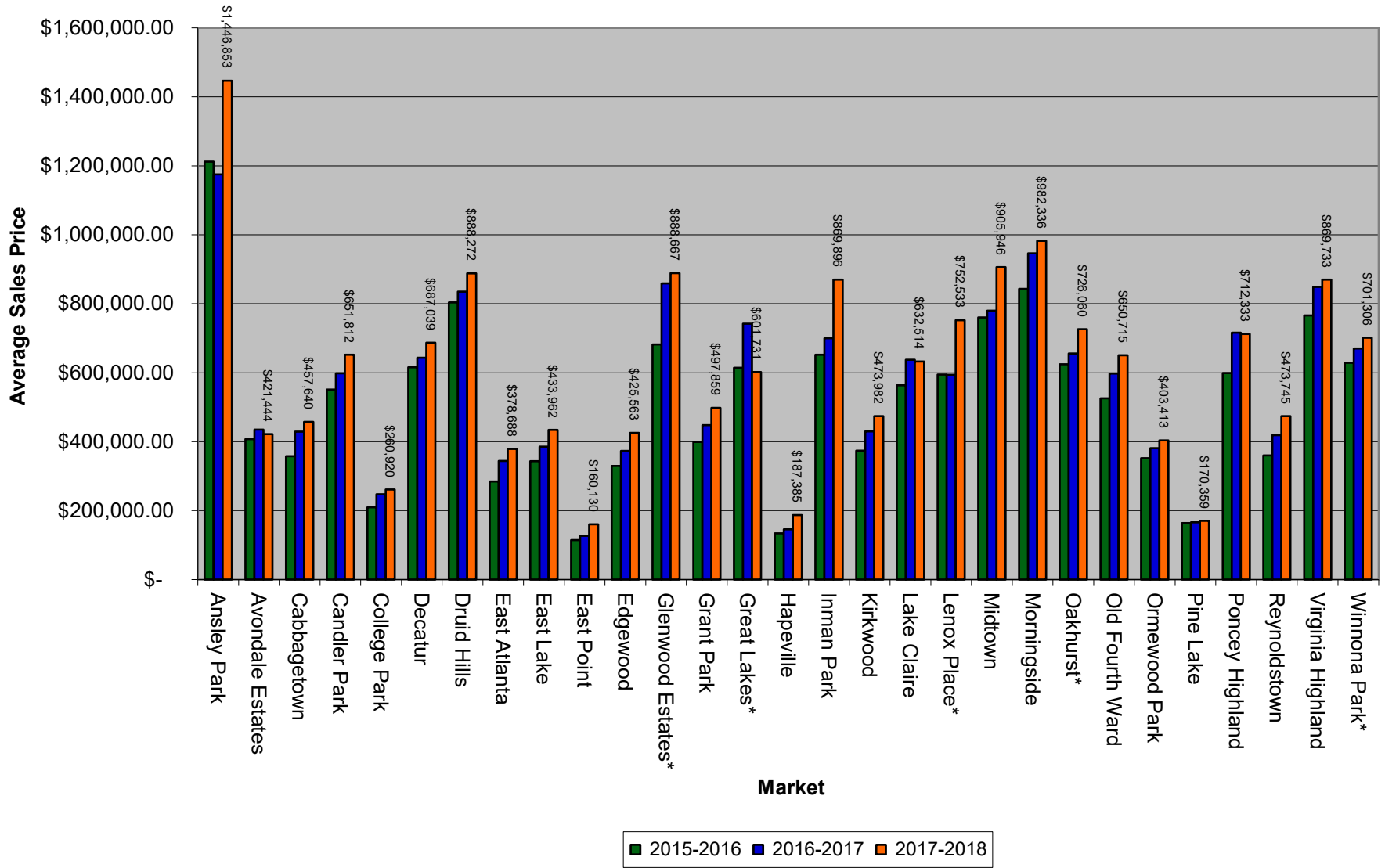
Single Family Residential Detached Sales

As of November 1, 2018

Market	Average Sales Price				Days on Market				# Units				Sales Volume							
	2015-2016	2016-2017	2017-2018	1 Yr Change	2 Yr Change	2015-2016	2016-2017	2017-2018	1 Yr Change	2 Yr Change	2015-2016	2016-2017	2017-2018	1 Yr Change	2 Yr Change					
Ansley Park	\$1,211,994	\$1,174,750	\$1,446,853	23%	19%	85	78	116	49%	36%	33	26	34	31%	3%	\$39,995,802	\$30,543,500	\$49,193,002	61%	23%
Avondale Estates	\$407,344	\$434,639	\$421,444	-3%	3%	62	37	36	-3%	-42%	95	103	89	-14%	-6%	\$38,697,680	\$44,767,817	\$37,508,516	-16%	-3%
Cabbagetown	\$357,609	\$429,153	\$457,640	7%	28%	11	8	16	100%	45%	22	21	18	28%	-18%	\$7,867,398	\$9,012,213	\$8,237,520	-9%	5%
Candler Park	\$551,141	\$597,962	\$651,812	9%	18%	37	21	29	38%	-22%	56	48	38	-21%	-32%	\$30,863,896	\$28,702,176	\$24,768,856	-14%	-20%
College Park	\$209,537	\$247,181	\$260,920	6%	25%	69	60	62	3%	-10%	84	100	99	-1%	18%	\$17,601,108	\$24,718,100	\$25,831,080	5%	47%
Decatur	\$615,891	\$643,439	\$687,039	7%	12%	38	32	31	-3%	-18%	293	286	224	-22%	-24%	\$180,456,063	\$184,023,554	\$153,896,736	-16%	-15%
Druid Hills	\$803,976	\$835,132	\$888,272	6%	10%	70	49	47	-4%	-33%	78	97	103	6%	32%	\$62,710,128	\$81,007,804	\$91,492,016	13%	46%
East Atlanta	\$284,685	\$343,800	\$378,688	10%	33%	21	23	28	22%	33%	128	132	137	4%	7%	\$36,439,680	\$45,381,600	\$51,880,256	14%	42%
East Lake	\$343,564	\$385,673	\$433,962	13%	26%	37	32	35	9%	-5%	53	79	72	-9%	36%	\$18,208,892	\$30,468,167	\$31,245,264	3%	72%
East Point	\$114,158	\$127,167	\$160,130	26%	40%	55	45	36	-20%	-35%	315	345	343	-1%	9%	\$35,959,770	\$43,872,615	\$54,924,590	25%	53%
Edgewood	\$329,609	\$373,317	\$425,563	14%	29%	30	30	28	-7%	-7%	76	68	67	-1%	-12%	\$25,050,284	\$25,385,556	\$28,512,721	12%	14%
Glenwood Estates*	\$682,088	\$859,050	\$888,667	3%	30%	27	42	18	-57%	-33%	14	10	6	-40%	-57%	\$9,549,232	\$8,590,500	\$5,332,002	-38%	-44%
Grant Park	\$399,176	\$447,771	\$497,859	11%	25%	27	32	25	-22%	-7%	171	146	124	-15%	-27%	\$68,259,096	\$65,374,566	\$61,734,516	-6%	-10%
Great Lakes*	\$614,445	\$741,917	\$601,731	-19%	-2%	43	32	42	31%	-2%	11	12	7	-42%	-36%	\$6,758,895	\$8,903,004	\$4,212,117	-53%	-38%
Hapeville	\$134,120	\$145,974	\$187,385	28%	40%	70	53	43	-19%	-39%	44	70	64	-9%	45%	\$5,901,280	\$10,218,180	\$11,992,640	17%	103%
Inman Park	\$652,379	\$700,289	\$869,896	24%	33%	23	32	46	44%	100%	24	23	17	-26%	-29%	\$15,657,096	\$16,106,647	\$14,788,232	-8%	-6%
Kirkwood	\$373,724	\$429,536	\$473,982	10%	27%	29	24	33	38%	14%	188	168	147	-13%	-22%	\$70,260,112	\$72,162,048	\$69,675,354	-3%	-1%
Lake Claire	\$563,188	\$637,328	\$632,514	-1%	12%	22	35	44	26%	100%	37	44	33	-25%	-11%	\$20,837,956	\$28,042,432	\$20,872,962	-26%	0%
Lenox Place*	\$594,559	\$594,004	\$752,533	27%	27%	31	28	38	36%	23%	9	15	15	0%	67%	\$5,351,031	\$8,910,060	\$11,287,995	27%	111%
Midtown	\$760,507	\$779,672	\$905,946	16%	19%	40	33	35	6%	-13%	30	30	31	3%	3%	\$22,815,210	\$23,390,160	\$28,084,326	20%	23%
Morningside	\$842,904	\$945,986	\$982,336	4%	17%	46	55	56	2%	22%	141	155	143	-8%	1%	\$118,849,464	\$146,627,830	\$140,474,048	-4%	18%
Oakhurst*	\$624,441	\$655,548	\$726,060	11%	16%	31	32	26	-19%	-16%	75	79	60	-24%	-20%	\$46,833,075	\$51,788,292	\$43,563,600	-16%	-7%
Old Fourth Ward	\$525,978	\$597,262	\$650,715	9%	24%	48	40	38	-5%	-21%	43	45	33	-27%	-23%	\$22,617,054	\$26,876,790	\$21,473,595	-20%	-5%
Ormeowood Park	\$351,744	\$380,967	\$403,413	6%	15%	33	30	27	-10%	-18%	114	93	74	-20%	-35%	\$40,098,816	\$35,429,931	\$29,852,562	-16%	-26%
Pine Lake	\$164,058	\$166,256	\$170,359	2%	4%	51	40	40	0%	-22%	30	24	27	13%	-10%	\$4,921,740	\$3,990,144	\$4,599,693	15%	-7%
Poncey Highland	\$598,675	\$716,240	\$712,333	-1%	19%	38	19	50	163%	32%	6	10	12	20%	100%	\$3,592,050	\$7,162,400	\$8,547,996	19%	138%
Reynoldstown	\$360,270	\$419,147	\$473,745	13%	31%	31	24	24	0%	-23%	34	43	38	-12%	12%	\$12,249,180	\$18,023,321	\$18,002,310	0%	47%
Virginia Highland	\$765,968	\$848,876	\$869,733	2%	14%	41	28	42	50%	2%	74	69	80	16%	8%	\$56,681,632	\$58,572,444	\$68,578,640	19%	23%
Winnona Park*	\$628,718	\$670,042	\$701,306	5%	12%	40	37	27	-27%	-33%	45	43	35	-19%	-22%	\$28,292,310	\$28,811,806	\$24,545,710	-15%	-13%
Totals	\$441,029	\$476,342	\$ 516,447	8%	17%	44	39	44	13%	-1%	2,169	2,225	2,047	-8%	-6%	\$956,591,387	\$1,059,859,995	\$1,057,167,431	0%	11%

* These Markets are Submarkets of the City of Decatur and their numbers are NOT included in the Totals.

Average Sales Price



Units Sold

