

Adams Realtors Intown Market Survey

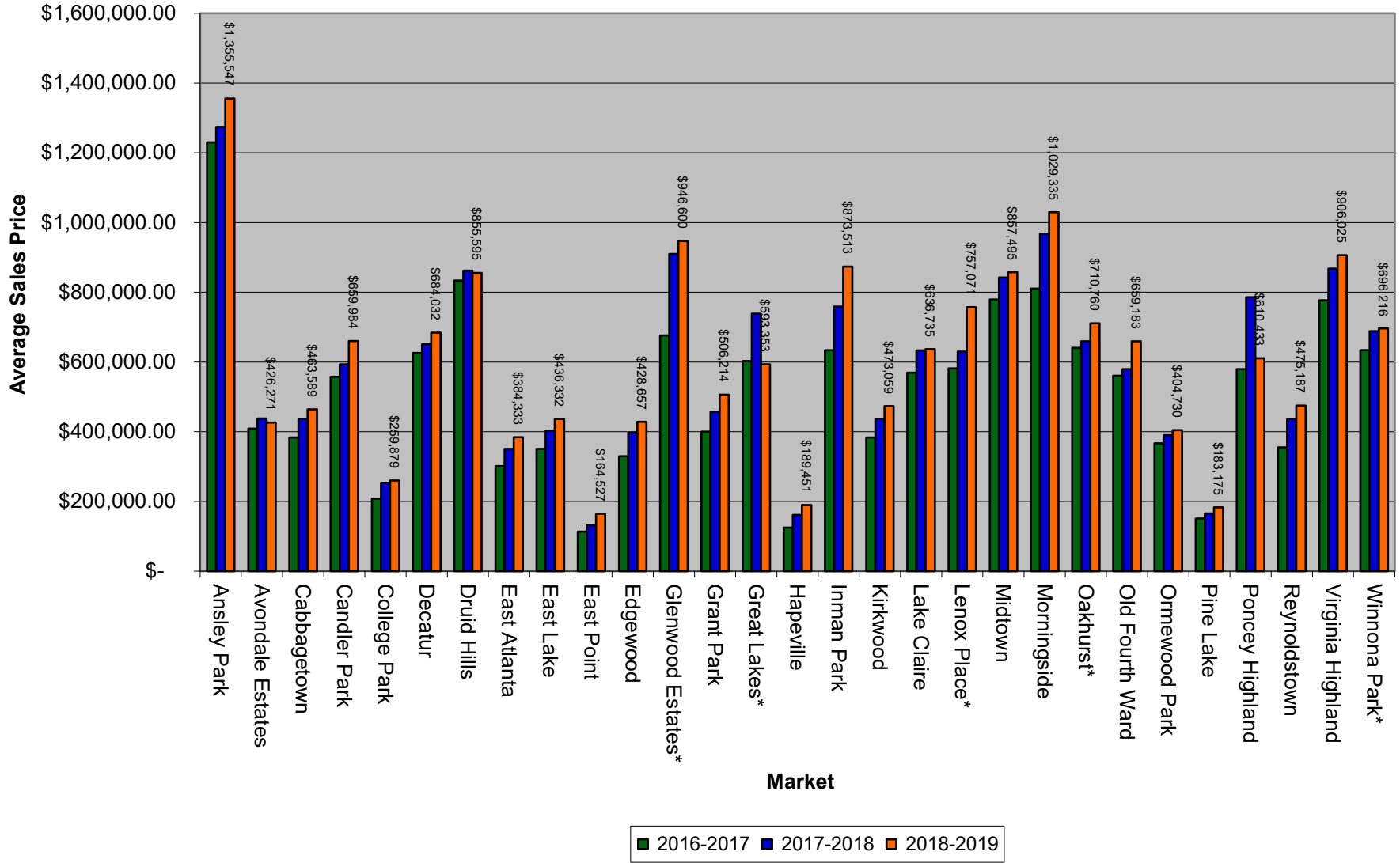
Single Family Residential Detached Sales

As of January 1, 2019

Market	Average Sales Price				Days on Market				# Units				Sales Volume							
	2016-2017	2017-2018	2018-2019	1 Yr Change	2 Yr Change	2016-2017	2017-2018	2018-2019	1 Yr Change	2 Yr Change	2016-2017	2017-2018	2018-2019	1 Yr Change	2 Yr Change					
Ansley Park	\$1,229,631	\$1,273,865	\$1,355,547	6%	10%	92	82	118	44%	28%	29	26	32	23%	10%	\$35,659,299	\$33,120,490	\$43,377,504	31%	22%
Avondale Estates	\$408,609	\$437,615	\$426,271	-3%	4%	58	43	35	-19%	-40%	107	98	80	-18%	-25%	\$43,721,163	\$42,886,270	\$34,101,680	-20%	-22%
Cabbagetown	\$382,996	\$437,435	\$463,589	6%	21%	10	8	15	88%	50%	21	20	17	28%	-19%	\$8,042,916	\$8,748,700	\$7,881,013	-10%	-2%
Candler Park	\$557,631	\$593,187	\$659,984	11%	18%	31	27	21	-22%	-32%	55	46	40	-13%	-27%	\$30,669,705	\$27,286,602	\$26,399,360	-3%	-14%
College Park	\$207,299	\$253,543	\$259,879	2%	25%	71	57	67	18%	-6%	87	106	96	-9%	10%	\$18,035,013	\$26,875,558	\$24,948,384	-7%	38%
Decatur	\$625,556	\$650,371	\$684,032	5%	9%	38	31	31	0%	-18%	309	252	221	-12%	-28%	\$193,296,804	\$163,893,492	\$151,171,072	-8%	-22%
Druid Hills	\$833,463	\$861,969	\$855,595	-1%	3%	65	44	48	9%	-26%	78	103	97	-6%	24%	\$65,010,114	\$88,782,807	\$82,992,715	-7%	28%
East Atlanta	\$301,585	\$350,580	\$384,333	10%	27%	21	24	26	8%	24%	126	127	127	0%	1%	\$37,999,710	\$44,523,660	\$48,810,291	10%	28%
East Lake	\$350,544	\$402,768	\$436,332	8%	24%	35	37	36	-3%	3%	64	70	72	3%	13%	\$22,434,816	\$28,193,760	\$31,415,904	11%	40%
East Point	\$113,185	\$131,569	\$164,527	25%	45%	56	42	34	-19%	-39%	331	345	337	-2%	2%	\$37,464,235	\$45,391,305	\$55,445,599	22%	48%
Edgewood	\$329,777	\$397,180	\$428,657	8%	30%	32	29	28	-3%	-13%	79	67	69	3%	-13%	\$26,052,383	\$26,611,060	\$29,577,333	11%	14%
Glenwood Estates*	\$676,082	\$909,688	\$946,600	4%	40%	35	33	14	-58%	-60%	15	8	5	-38%	-67%	\$10,141,230	\$7,277,504	\$4,733,000	-35%	-53%
Grant Park	\$399,858	\$456,689	\$506,214	11%	27%	27	31	23	-26%	-15%	173	147	115	-22%	-34%	\$69,175,434	\$67,133,283	\$58,214,610	-13%	-16%
Great Lakes*	\$602,790	\$738,542	\$593,353	-20%	-2%	50	25	62	148%	24%	10	12	6	-50%	-40%	\$6,027,900	\$8,862,504	\$3,560,118	-60%	-41%
Hapeville	\$124,653	\$161,468	\$189,451	17%	52%	69	52	40	-23%	-42%	53	70	57	-19%	8%	\$6,606,609	\$11,302,760	\$10,798,707	-4%	63%
Inman Park	\$634,171	\$758,965	\$873,513	15%	38%	22	29	46	59%	109%	26	20	18	-10%	-31%	\$16,488,446	\$15,179,300	\$15,723,234	4%	-5%
Kirkwood	\$383,074	\$436,180	\$473,059	8%	23%	28	23	33	43%	18%	184	164	151	-8%	-18%	\$70,485,616	\$71,533,520	\$71,431,909	0%	1%
Lake Claire	\$569,133	\$632,967	\$636,735	1%	12%	18	42	40	-5%	122%	39	43	29	-33%	-26%	\$22,196,187	\$27,217,581	\$18,465,315	-32%	-17%
Lenox Place*	\$581,275	\$629,576	\$757,071	20%	30%	38	21	35	67%	-8%	11	14	14	0%	27%	\$6,394,025	\$8,814,064	\$10,598,994	20%	66%
Midtown	\$779,300	\$842,443	\$857,495	2%	10%	43	36	29	-19%	-33%	29	35	25	-29%	-14%	\$22,599,700	\$29,485,505	\$21,437,375	-27%	-5%
Morningside	\$810,076	\$967,545	\$1,029,335	6%	27%	43	58	50	-14%	16%	146	152	141	-7%	-3%	\$118,271,096	\$147,066,840	\$145,136,235	-1%	23%
Oakhurst*	\$640,506	\$659,542	\$710,760	8%	11%	33	33	24	-27%	-27%	77	68	60	-12%	-22%	\$49,318,962	\$44,848,856	\$42,645,600	-5%	-14%
Old Fourth Ward	\$560,836	\$579,331	\$659,183	14%	18%	47	37	38	3%	-19%	46	42	36	-14%	-22%	\$25,798,456	\$24,331,902	\$23,730,588	-2%	-8%
Ormewood Park	\$366,400	\$389,628	\$404,730	4%	10%	39	24	30	25%	-23%	105	85	78	-8%	-26%	\$38,472,000	\$33,118,380	\$31,568,940	-5%	-18%
Pine Lake	\$151,106	\$165,600	\$183,175	11%	21%	45	46	39	-15%	-13%	31	27	24	-11%	-23%	\$4,684,286	\$4,471,200	\$4,396,200	-2%	-6%
Poncey Highland	\$579,155	\$785,838	\$610,433	-22%	5%	34	24	64	167%	88%	7	13	9	-31%	29%	\$4,054,085	\$10,215,894	\$5,493,897	-46%	36%
Reynoldstown	\$355,083	\$436,396	\$475,187	9%	34%	28	26	22	-15%	-21%	36	45	31	-31%	-14%	\$12,782,988	\$19,637,820	\$14,730,797	-25%	15%
Virginia Highland	\$777,118	\$867,613	\$906,025	4%	17%	41	28	48	71%	17%	78	65	84	29%	8%	\$60,615,204	\$56,394,845	\$76,106,100	35%	26%
Winnona Park*	\$633,865	\$688,403	\$696,216	1%	10%	33	40	25	-38%	-24%	48	38	31	-18%	-35%	\$30,425,520	\$26,159,314	\$21,582,696	-17%	-29%
Totals	\$442,437	\$485,887	\$ 520,320	7%	18%	43	39	43	11%	0%	2,239	2,168	1,986	-8%	-11%	\$990,616,265	\$1,053,402,534	\$1,033,354,762	-2%	4%

* These Markets are Submarkets of the City of Decatur and their numbers are NOT included in the Totals.

Average Sales Price



Units Sold

