

# Adams Realtors Intown Market Survey

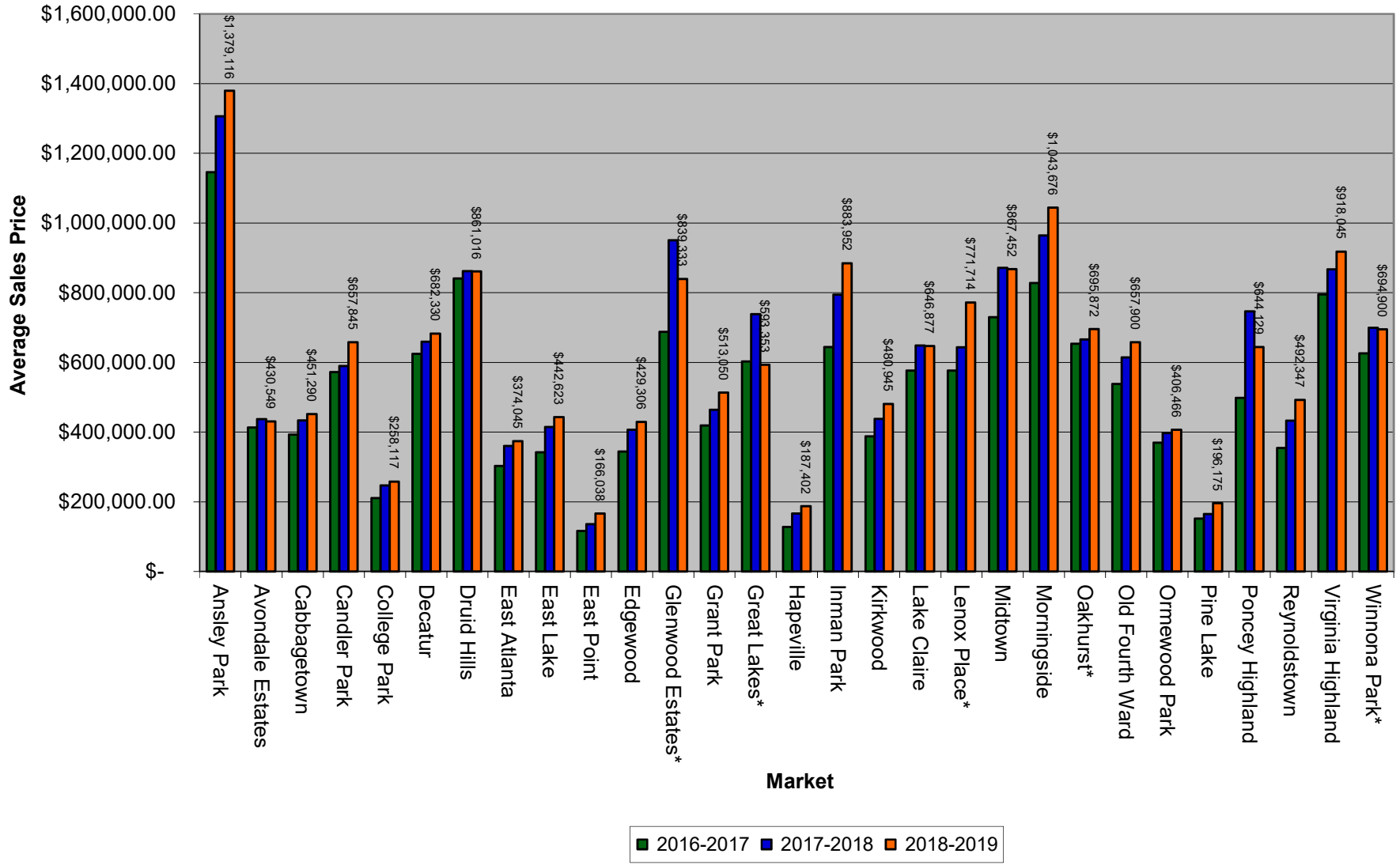
## Single Family Residential Detached Sales

As of March 1, 2019

Market	Average Sales Price				Days on Market				# Units				Sales Volume							
	2016-2017	2017-2018	2018-2019	1 Yr Change	2 Yr Change	2016-2017	2017-2018	2018-2019	1 Yr Change	2 Yr Change	2016-2017	2017-2018	2018-2019	1 Yr Change	2 Yr Change					
Ansley Park	\$1,145,725	\$1,306,037	\$1,379,116	6%	20%	91	77	116	51%	27%	28	27	31	15%	11%	\$32,080,300	\$35,262,999	\$42,752,596	21%	33%
Avondale Estates	\$413,249	\$436,773	\$430,549	-1%	4%	55	43	32	-26%	-42%	109	98	82	-16%	-25%	\$45,044,141	\$42,803,754	\$35,305,018	-18%	-22%
Cabbagetown	\$392,596	\$433,581	\$451,290	4%	15%	10	7	29	314%	190%	20	21	19	28%	-5%	\$7,851,920	\$9,105,201	\$8,574,510	-6%	9%
Candler Park	\$572,421	\$589,521	\$657,845	12%	15%	26	26	18	-31%	-31%	54	42	41	-2%	-24%	\$30,910,734	\$24,759,882	\$26,971,645	9%	-13%
College Park	\$210,380	\$246,931	\$258,117	5%	23%	66	58	63	9%	-5%	86	109	93	-15%	8%	\$18,092,680	\$26,915,479	\$24,004,881	-11%	33%
Decatur	\$624,479	\$659,118	\$682,330	4%	9%	37	29	31	7%	-16%	293	247	220	-11%	-25%	\$182,972,347	\$162,802,146	\$150,112,600	-8%	-18%
Druid Hills	\$840,395	\$861,631	\$861,016	0%	2%	62	44	50	14%	-19%	80	101	99	-2%	24%	\$67,231,600	\$87,024,731	\$85,240,584	-2%	27%
East Atlanta	\$303,097	\$360,039	\$374,045	4%	23%	23	24	26	8%	13%	133	131	117	-11%	-12%	\$40,311,901	\$47,165,109	\$43,763,265	-7%	9%
East Lake	\$341,874	\$414,882	\$442,623	7%	29%	34	36	35	-3%	3%	65	74	68	-8%	5%	\$22,221,810	\$30,701,268	\$30,098,364	-2%	35%
East Point	\$116,544	\$136,020	\$166,038	22%	42%	55	40	33	-18%	-40%	352	343	331	-3%	-6%	\$41,023,488	\$46,654,860	\$54,958,578	18%	34%
Edgewood	\$344,225	\$406,484	\$429,306	6%	25%	36	26	28	8%	-22%	80	62	73	18%	-9%	\$27,538,000	\$25,202,008	\$31,339,338	24%	14%
Glenwood Estates*	\$687,665	\$950,278	\$839,333	-12%	22%	37	22	17	-23%	-54%	15	9	3	-67%	-80%	\$10,314,975	\$8,552,502	\$2,517,999	-71%	-76%
Grant Park	\$419,050	\$463,615	\$513,050	11%	22%	25	30	20	-33%	-20%	151	143	116	-19%	-23%	\$63,276,550	\$66,296,945	\$59,513,800	-10%	-6%
Great Lakes*	\$602,790	\$738,542	\$593,353	-20%	-2%	50	25	62	148%	24%	10	12	6	-50%	-40%	\$6,027,900	\$8,862,504	\$3,560,118	-60%	-41%
Hapeville	\$127,737	\$166,187	\$187,402	13%	47%	64	53	39	-26%	-39%	60	61	56	-8%	-7%	\$7,664,220	\$10,137,407	\$10,494,512	4%	37%
Inman Park	\$643,962	\$794,406	\$883,952	11%	37%	24	35	39	11%	63%	28	18	16	-11%	-43%	\$18,030,936	\$14,299,308	\$14,143,232	-1%	-22%
Kirkwood	\$387,848	\$438,094	\$480,945	10%	24%	28	22	33	50%	18%	180	158	159	1%	-12%	\$69,812,640	\$69,218,852	\$76,470,255	10%	10%
Lake Claire	\$576,730	\$648,490	\$646,877	0%	12%	20	48	31	-35%	55%	40	42	26	-38%	-35%	\$23,069,200	\$27,236,580	\$16,818,802	-38%	-27%
Lenox Place*	\$576,310	\$643,158	\$771,714	20%	34%	38	20	33	65%	-13%	13	13	14	8%	8%	\$7,492,030	\$8,361,054	\$10,803,996	29%	44%
Midtown	\$729,799	\$871,529	\$867,452	0%	19%	36	38	26	-32%	-28%	29	35	23	-34%	-21%	\$21,164,171	\$30,503,515	\$19,951,396	-35%	-6%
Morningside	\$827,360	\$964,046	\$1,043,676	8%	26%	42	65	48	-26%	14%	147	155	143	-8%	-3%	\$121,621,920	\$149,427,130	\$149,245,668	0%	23%
Oakhurst*	\$653,687	\$665,485	\$695,872	5%	6%	35	30	28	-7%	-20%	73	68	57	-16%	-22%	\$47,719,151	\$45,252,980	\$39,664,704	-12%	-17%
Old Fourth Ward	\$538,075	\$614,126	\$657,900	7%	22%	47	34	41	21%	-13%	50	42	36	-14%	-28%	\$26,903,750	\$25,793,292	\$23,684,400	-8%	-12%
Ormewood Park	\$369,217	\$397,458	\$406,466	2%	10%	38	28	27	-4%	-29%	104	88	75	-15%	-28%	\$38,398,568	\$34,976,304	\$30,484,950	-13%	-21%
Pine Lake	\$152,039	\$164,800	\$196,175	19%	29%	47	53	31	-42%	-34%	30	27	24	-11%	-20%	\$4,561,170	\$4,449,600	\$4,708,200	6%	3%
Poncey Highland	\$498,375	\$746,727	\$644,129	-14%	29%	20	28	67	139%	235%	4	15	7	-53%	75%	\$1,993,500	\$11,200,905	\$4,508,903	-60%	126%
Reynoldstown	\$354,073	\$432,921	\$492,347	14%	39%	27	27	19	-30%	-30%	34	48	30	-38%	-12%	\$12,038,482	\$20,780,208	\$14,770,410	-29%	23%
Virginia Highland	\$794,732	\$866,887	\$918,045	6%	16%	39	37	41	11%	5%	75	68	83	22%	11%	\$59,604,900	\$58,948,316	\$76,197,735	29%	28%
Winnona Park*	\$625,806	\$699,388	\$694,900	-1%	11%	33	37	23	-38%	-30%	44	36	33	-8%	-25%	\$27,535,464	\$25,177,968	\$22,931,700	-9%	-17%
<b>Totals</b>	<b>\$440,600</b>	<b>\$492,652</b>	<b>\$ 525,464</b>	<b>7%</b>	<b>19%</b>	<b>41</b>	<b>40</b>	<b>42</b>	<b>3%</b>	<b>0%</b>	<b>2,232</b>	<b>2,155</b>	<b>1,968</b>	<b>-9%</b>	<b>-12%</b>	<b>\$983,418,928</b>	<b>\$1,061,665,799</b>	<b>\$1,034,113,642</b>	<b>-3%</b>	<b>5%</b>

\* These Markets are Submarkets of the City of Decatur and their numbers are NOT included in the Totals.

## Average Sales Price



## Units Sold

