

# Adams Realtors Intown Market Survey

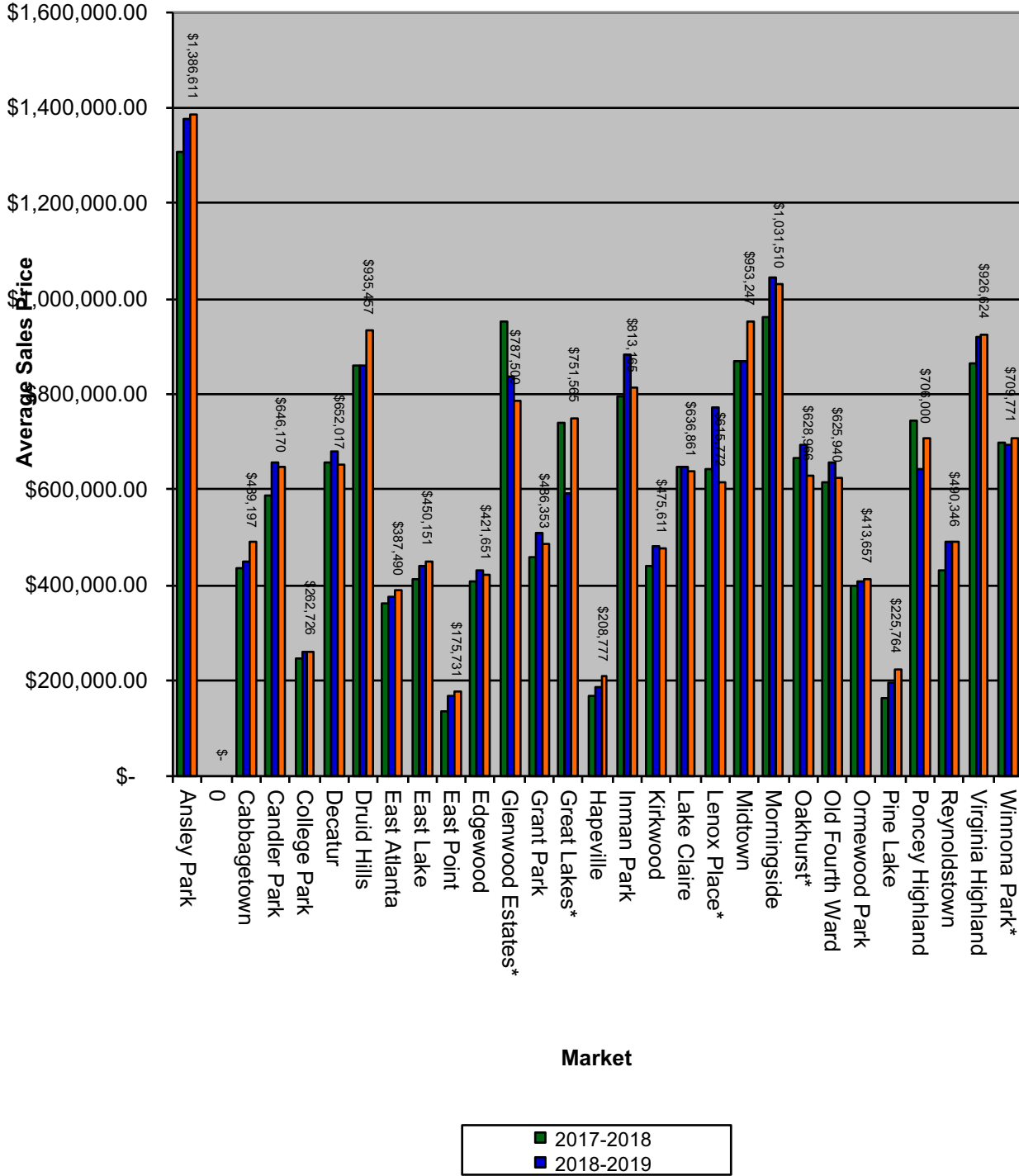
## Single Family Residential Detached Sales

As of March 1, 2020

Market	Average Sales Price				Days on Market				# Units				Sales Volume							
	2017-2018	2018-2019	2019-2020	1 Yr Change	2017-2018	2018-2019	2019-2020	1 Yr Change	2017-2018	2018-2019	2019-2020	1 Yr Change	2017-2018	2018-2019	2019-2020	1 Yr Change				
Ansley Park	\$1,306,037	\$1,379,116	\$1,386,611	1%	6%	77	116	53	-54%	-31%	27	31	22	-29%	-19%	\$35,262,999	\$42,752,596	\$30,505,442	-29%	-13%
Adair Park	\$236,153	\$299,904	\$280,497	-6%	19%	16	30	40	33%	150%	20	28	29	4%	45%	\$4,723,060	\$8,337,312	\$8,134,413	-3%	72%
Avondale Estates	\$436,773	\$430,549	\$454,953	6%	4%	43	32	35	9%	-19%	98	82	77	-6%	-21%	\$42,803,754	\$35,305,018	\$35,031,381	-1%	-18%
Cabbagetown	\$433,581	\$451,290	\$489,197	8%	13%	7	29	41	41%	486%	21	19	27	28%	29%	\$9,105,201	\$8,574,510	\$13,208,319	54%	45%
Candler Park	\$589,521	\$657,845	\$646,170	-2%	10%	26	18	29	61%	12%	42	41	49	20%	17%	\$24,759,882	\$26,971,645	\$31,662,330	17%	28%
Capitol View	\$211,836	\$262,497	\$252,579	-4%	19%	20	29	41	41%	105%	28	38	53	39%	89%	\$5,931,408	\$9,974,886	\$13,386,687	34%	126%
Chosewood Park	\$241,850	\$302,236	\$328,850	9%	36%	22	29	30	3%	36%	10	14	16	14%	60%	\$2,418,500	\$4,231,304	\$5,261,600	24%	118%
College Park	\$246,931	\$258,117	\$262,726	2%	6%	58	63	46	-27%	-21%	109	93	103	11%	-6%	\$26,915,479	\$24,004,881	\$27,060,778	13%	1%
Decatur	\$659,118	\$682,330	\$652,017	-4%	-1%	29	31	39	26%	34%	247	220	229	4%	-7%	\$162,802,146	\$150,112,600	\$149,311,893	-1%	-8%
Druid Hills	\$861,631	\$861,016	\$935,457	9%	9%	44	50	50	0%	14%	101	99	69	-30%	-32%	\$87,024,731	\$85,240,584	\$64,546,533	-24%	-26%
East Atlanta	\$360,039	\$374,045	\$387,490	4%	8%	24	26	38	46%	58%	131	117	129	10%	-2%	\$47,165,109	\$43,763,265	\$49,986,210	14%	6%
East Lake	\$414,882	\$442,623	\$450,151	2%	9%	36	35	51	46%	42%	74	68	56	-18%	-24%	\$30,701,288	\$30,098,364	\$25,208,456	-16%	-19%
East Point	\$136,020	\$166,172	\$175,731	6%	29%	40	34	44	29%	10%	343	334	356	7%	4%	\$46,654,860	\$55,501,448	\$62,560,236	13%	34%
Edgewood	\$406,484	\$429,306	\$421,551	-2%	4%	26	28	46	64%	77%	62	73	61	-16%	-2%	\$25,202,008	\$31,339,338	\$25,720,711	-18%	2%
Glenwood Estates*	\$950,278	\$839,333	\$787,500	-6%	-17%	22	17	36	112%	64%	9	3	7	133%	-22%	\$8,552,502	\$2,517,999	\$5,512,500	119%	36%
Glenwood Park	\$609,383	\$570,308	\$744,590	31%	22%	10	26	49	88%	390%	15	13	10	-23%	-33%	\$9,140,745	\$7,414,004	\$7,445,900	0%	-19%
Grant Park	\$460,154	\$511,037	\$486,353	-5%	6%	30	23	28	22%	-7%	150	118	137	16%	-9%	\$69,023,100	\$60,302,366	\$66,630,361	10%	-3%
Great Lakes*	\$738,542	\$593,353	\$751,565	27%	2%	25	62	25	-60%	0%	12	6	10	67%	-17%	\$8,862,504	\$3,560,118	\$7,515,650	111%	-15%
Hapeville	\$166,187	\$187,402	\$208,777	11%	26%	53	39	43	10%	-19%	61	56	71	27%	16%	\$10,137,407	\$10,484,512	\$14,823,167	41%	46%
Inman Park	\$794,406	\$883,952	\$813,165	-8%	2%	35	39	44	13%	26%	18	16	24	50%	33%	\$14,299,308	\$14,143,232	\$19,515,960	38%	36%
Kirkwood	\$438,094	\$480,945	\$475,611	-1%	9%	22	33	37	12%	68%	158	159	165	4%	4%	\$69,218,852	\$76,470,255	\$78,475,815	3%	13%
Lake Claire	\$648,490	\$646,877	\$636,861	-2%	-2%	48	31	28	-10%	-42%	42	26	35	35%	-17%	\$27,236,580	\$16,818,802	\$22,290,135	33%	-18%
Lenox Place*	\$643,158	\$771,714	\$615,772	-20%	-4%	20	33	32	-3%	60%	13	14	9	-36%	-31%	\$8,361,054	\$10,803,996	\$5,541,948	-49%	-34%
Midtown	\$871,529	\$867,452	\$953,247	10%	9%	38	26	45	73%	18%	35	23	25	9%	-29%	\$30,903,515	\$19,951,396	\$23,831,175	19%	-22%
Morningside	\$964,046	\$1,043,676	\$1,031,510	-1%	7%	65	48	46	-4%	-29%	155	143	181	27%	17%	\$149,427,130	\$149,245,668	\$186,703,310	25%	25%
Oakhurst*	\$665,485	\$695,872	\$628,966	-10%	-5%	30	28	40	43%	33%	68	57	66	16%	-3%	\$45,252,980	\$39,664,704	\$41,511,756	5%	-8%
Oakland City	\$93,175	\$163,252	\$199,784	22%	114%	30	19	45	137%	50%	28	36	52	44%	86%	\$2,608,900	\$5,877,072	\$10,388,768	77%	298%
Old Fourth Ward	\$614,126	\$657,900	\$625,940	-5%	2%	34	41	34	-17%	0%	42	36	41	14%	-2%	\$25,793,292	\$23,684,400	\$25,663,540	8%	-1%
Ormeadow Park	\$397,458	\$407,170	\$413,657	2%	4%	28	26	35	35%	25%	88	76	80	5%	-9%	\$34,976,304	\$30,944,920	\$33,092,560	7%	-5%
Peopletown	\$227,525	\$297,485	\$360,293	21%	58%	50	31	39	26%	-22%	8	20	29	45%	263%	\$1,820,200	\$5,949,700	\$10,448,497	76%	474%
Pine Lake	\$164,800	\$196,175	\$225,764	15%	37%	53	31	62	100%	17%	27	24	14	-42%	-48%	\$4,449,600	\$4,708,200	\$3,160,696	-33%	-29%
Poncey Highland	\$746,727	\$644,129	\$706,000	10%	-5%	28	67	34	-49%	21%	15	7	6	-14%	-60%	\$11,200,905	\$4,508,903	\$4,236,000	-6%	-62%
Reynoldstown	\$432,921	\$492,347	\$490,346	0%	13%	27	19	32	68%	19%	48	30	46	53%	-4%	\$20,780,208	\$14,770,410	\$22,555,916	53%	9%
Summerhill	\$305,139	\$340,916	\$385,317	13%	26%	43	17	41	141%	-5%	20	17	18	6%	-10%	\$6,102,780	\$5,795,572	\$6,935,706	20%	14%
Sylvan Hills	\$166,998	\$202,014	\$236,678	17%	42%	29	23	57	148%	97%	42	56	53	-5%	26%	\$7,013,916	\$11,312,784	\$12,543,934	11%	79%
Virginia Highland	\$866,887	\$918,045	\$926,624	1%	7%	37	41	38	-7%	3%	68	83	89	7%	31%	\$58,948,316	\$76,197,735	\$82,469,536	8%	40%
Westview	\$232,575	\$271,384	\$296,003	9%	27%	32	27	48	78%	50%	72	55	80	45%	11%	\$16,745,400	\$14,926,120	\$23,680,240	59%	41%
West End	\$195,536	\$279,819	\$264,241	-6%	35%	29	34	45	32%	55%	50	44	45	2%	-10%	\$9,776,800	\$12,312,036	\$11,890,845	-3%	22%
Winona Park*	\$699,388	\$694,900	\$709,771	2%	1%	37	23	47	104%	27%	36	33	34	3%	-6%	\$25,177,968	\$22,931,700	\$24,132,214	5%	-4%
<b>Totals</b>	<b>\$481,373</b>	<b>\$509,480</b>	<b>\$511,622</b>	<b>0%</b>	<b>6%</b>	<b>45</b>	<b>46</b>	<b>52</b>	<b>12%</b>	<b>-13%</b>	<b>2,252</b>	<b>2,095</b>	<b>2,221</b>	<b>6%</b>	<b>-1%</b>	<b>\$1,084,051,910</b>	<b>\$1,067,360,416</b>	<b>\$1,136,313,010</b>	<b>6%</b>	<b>5%</b>

\* These Markets are Submarkets of the City of Decatur and their numbers are NOT included in the Totals.

# Average Sales Price



## Units Sold

